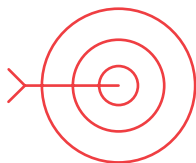


# Investing for You

Managed portfolios created to put your needs front and center—**where they belong.**



**MORNINGSTAR**®





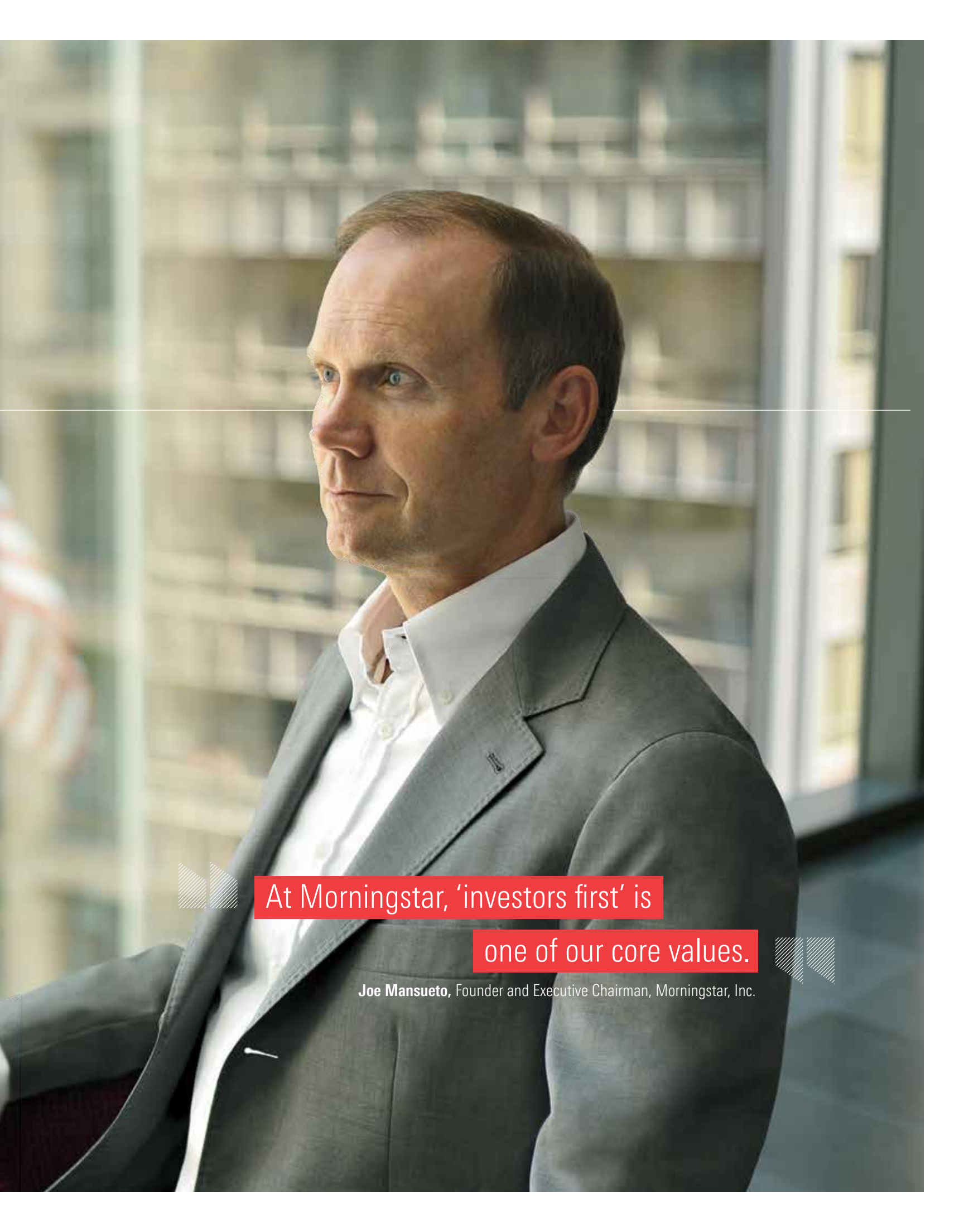
Morningstar® Managed Portfolios™

## Portfolios Designed To Put You First

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We know your financial advisor plays a vital role on your path to financial security. Together, we're dedicated to connecting you to investment choices designed to help you every step of the way.

That's why each managed portfolio we offer is backed by the independent research of Morningstar, Inc., our parent company. They're built for the long term, managed with a keen eye on risk, and created to put your needs front and center, where they belong.



At Morningstar, 'investors first' is

one of our core values.

**Joe Mansueto**, Founder and Executive Chairman, Morningstar, Inc.





For more than 30 years,  
Morningstar has helped people  
like you reach their financial  
goals. This commitment  
to serving investors has made  
the Morningstar name  
trusted by people around  
the world.

# Our Investment Philosophy

Morningstar's Investment Management group was created to bring professional-strength strategies to investors like you. We're dedicated to extending Morningstar's mission through our lineup of portfolios grounded in unbiased research. We are truly independent: We choose investments based on merit alone, and seek to act in the best interests of investors in everything we do.

## Our Principles

- ▶ We put investors first
- ▶ We're independent-minded
- ▶ We invest for the long term
- ▶ We're valuation-driven investors
- ▶ We take a fundamental approach
- ▶ We strive to minimize costs
- ▶ We build portfolios holistically



## WHAT'S A MANAGED PORTFOLIO?

A model portfolio of investments that work together to help meet a specific objective at a targeted level of risk. They're built by our team of investment professionals, who monitor them carefully and decide what to buy and sell.

Managed portfolios are created to give people like you access to the best ideas of Morningstar's research teams, coupled with the know-how of professional portfolio managers.





Morningstar® Managed Portfolios™

## Inside Our Research

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### **Supported by a Global Leader**

Morningstar has one of the largest, most experienced analyst teams in the industry. Our investment management group can use their insight, coupled with high-quality data, to uncover investments for our managed portfolios. This puts an industry leader in your corner. We use their deep pool of analysis to determine the best-fit investment choices for our portfolios, keeping each grounded in professional research.

### **Putting Research on Your Side**

Using insights from Morningstar's award-winning research teams, we seek to understand what drives each investment we select, how they are connected to each other, and how they might behave in the future.

Then, we combine investments carefully to help limit the impact of the market's ups and downs on your portfolio. The result? Well-diversified portfolios designed to help keep risk in check.



# How do Our **Managed** **Portfolios** Work?

Our valuation-driven portfolio construction focuses on one central idea: We seek to find fair value in fundamentally strong but underpriced investments. From idea generation to holistic portfolios built for the long term, valuation is one of the key factors guiding the way we construct portfolios and helping us manage risk.

The core of our philosophy is the belief that asset class returns are intrinsically linked to the cash flows they supply to investors. We analyze capital markets with a valuation lens to find ways we can get more than we'll pay for and seek to gauge market sentiment to help ensure we're taking a contrarian look at the markets.

In-depth, fundamental asset class reviews are integral to developing our conviction in different investment opportunities. This judgement-driven approach leads to our best thinking about capital markets research and asset classes.



To select investments for our portfolios, we go beyond just looking at recent results. We get to know the people through regular face-to-face meetings.



**DID YOU KNOW**

Our investment team travels across the country to meet with every manager we consider. Each travels an average of 14,000 miles a year to track down investment opportunities.



A red-tinted photograph of a city street scene. In the foreground, a person's hand is visible on the left side, reaching out. In the background, there is a car with the number '329' on its side, and a building with a tree in front of it. The overall scene is dimly lit, suggesting an evening or winter setting.

Morningstar® Managed Portfolios™

## How We Choose Managers

### Uncovering Talent

With more than three decades of money manager research experience, Morningstar is a respected authority on mutual funds. Our investment management portfolio managers are able to put this research to work for you.


### Face-To-Face Investing

When we meet with investment managers, we ask the tough questions so we can understand the people behind the investments selected to be included in our portfolios. How do the managers make decisions? How can we ensure that they'll act in your best interests?

We want to include investments in our portfolios that are run by talented teams who are also good stewards of investors' money. Our search often leads us to specialized managers who share our commitment and investments that adhere to our strict discipline.

### Working With Your Needs in Mind

All of this research puts us in a better position to help you achieve your financial goals. We put our highest-confidence ideas into portfolios designed to seek consistent, long-term returns.



Morningstar® Managed Portfolios™

# Your Goals Matter

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## **Working Together**

We deliver investment choices to help create a plan that's built around you — and stays that way. We monitor each portfolio carefully to make sure it stays on track to help meet its objectives, keeping you and your advisor up to date along the way.

## **Talk To Your Advisor**

What does your financial future look like to you? How much risk can you take and still sleep at night? Your advisor will help you determine what you're comfortable with and develop a strategy to support it.

Once your plan is in place, your advisor will help you chart your progress toward your goals and keep you up to date, ensuring that your plan changes as you do. Talk to your advisor to find a strategy that works for you.







Morningstar Investment Management

# Your Goals Matter

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### Important Information

Morningstar, Inc. — our parent company — is referred to as Morningstar or Morningstar, Inc.

Morningstar Investment Management LLC is a registered investment adviser and subsidiary of Morningstar, Inc.

The Morningstar® Managed Portfolios<sup>SM</sup> Program are offered by the entities within Morningstar's Investment Management group, which includes subsidiaries of Morningstar, Inc. that are authorized in the appropriate jurisdiction to provide consulting or advisory services in North America, Europe, Asia, Australia, and Africa. In the United States, Morningstar Managed Portfolios are offered by Morningstar Investment Services LLC or Morningstar Investment Management LLC, both registered investment advisers, as part of various advisory services offered on a discretionary or non-discretionary basis. Portfolio construction and on-going monitoring and maintenance of the portfolios within the program is provided on Morningstar Investment Services' behalf by Morningstar Investment Management LLC. Morningstar Managed Portfolios offered by Morningstar Investment Services LLC or Morningstar Investment Management LLC are intended for citizens or legal residents of the United States or its territories and can only be offered by a registered investment adviser or investment adviser representative.

The Morningstar Managed Portfolios Program includes various strategies available to individuals and institutions primarily through arrangements Morningstar Investment Management or Morningstar Investment Services has with various unaffiliated registered investment advisers. Within the Program, Morningstar Investment Services or its investment advisory affiliate can provide discretionary investment advisory services.

In addition to the Program, Morningstar Investment Services also offers model portfolios to third-party advisory programs ("Advisory Program") on a non-discretionary basis as a strategist and a discretionary basis as an investment manager. Under a strategist arrangement, the Advisory Program has full discretion to invest the Advisory Program client accounts in accordance with the model or deviate from the model provided.

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